

Won by One Conference Student Notes

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Session one—Introduction and FENCES

Seminar goals

- Understand that evangelism is a _____ of lifestyle, not a program or soul winning technique
- Recognize the major _____ in the lives of believers that prevent them from sharing their faith
- Know clearly the _____ and be able to communicate it with scriptures and effective illustrations
- Gain self-confidence and experience the _____ of sharing Christ
- Learn how to establish _____ relationships with the unsaved
- Identify _____ unsaved/unchurched people and pray for them by name and share Christ with them
- _____ three key words: FENCES / CULTIVATION / REAP

Some lessons from the farm

- Soil = human _____
- Seed = God's _____
- Weed = _____ plan to destroy
- Crop = Reproduced life of _____ in hearts

Sowing and reaping

- Preparing the _____
- Sowing the _____
- Period of _____
- _____ for growth
- _____ rate varies
- Reap a greater _____

Phase one: cultivation

- _____ the soil involves
 - Breaking up the soil
 - Digging up the rocks
 - Pulling out the weeds
- It speaks to the _____ through relationship
 - Focus is on _____
- The emphasis is on the _____ of the believer building a friendship bridge over objections

Phase two: sowing

- _____ the seed
 - The seed is God's Word - The gospel
- Speaks to the _____ with revelation
 - The focus is on _____
- The emphasis is on the _____ of the truth ... giving understanding of the gospel

Phase three: harvesting

- The crop is the reproduced life of Christ in the hearts of the people
- Speaks to the _____ for a response
 - The focus is on _____

- The emphasis is on _____
- Encourages a _____ of faith

All three phases can happen in one encounter! (John 4:1-38) *Woman at the Well*

F.E.N.C.E.S.

Barriers to lifestyle evangelism—

- F**ear
- E**xtrême separation
- N**o preparation
- C**lock crunch
- E**dification overdose
- S**tereotypes

FEAR

Why do we fear sharing our faith? *Your thoughts...*

Here are some suggested reasons for fear

- Lack of _____
- Lack of _____
- _____
- _____
- _____
- Personal _____

Overcoming fear

_____ God’s word:

Psalm 56:3-4 and 2Timothy 1:7

Realize that you can still _____ even if you have fear!

Extrême separation

Do you agree with this statement? (Yes or no and why?)

“As Christians we tend to isolate ourselves from unbelievers. The greatest barrier to effective evangelism is cultural not theological.”

The real issue here is: does God want you to be _____ with and have _____ with _____?

The true meaning of 1 Corinthians 5:9-11

No preparation

Moody Bible Institute says that “___% of believers have never even shared their testimony.” Can you think of some reasons for this sad statistic?

- We are not spiritually in tune with the _____ and sensitive to His leading
- We don’t know the gospel message well enough to _____ it
- We don’t know the answers to the _____ non-Christians are asking

Clock crunch

“Some people are so busy doing the _____ and the _____ that they never stop to think about the important and _____ things of life.”

Three key words

There is a direct relationship between “time” and “eternity”

We have to learn how to tell the difference between the urgent and important

Rearrange schedule and re-evaluate our lifestyle to allow for more time for important matters

Great scriptures: Colossians 4:5 and Ephesians 5:15-16

Edification overdose

Edification overdose is “coming to _____ but never going to _____.” It is where a Christian receives the Word but never _____ the Word

Koinonitis. This is an “_____ of the fellowship joint.”

Stereotypes

A **stereotype** is a set _____ that people have about what someone or something is like, especially an idea that is wrong. Many believers do not witness because they see all Christian evangelism in one of three categories and they say, “I don’t want to be like them.”

Three stereotypical categories

They feel that the only goal of witnessing is to “get decisions” in order to “put a notch on the “gospel gun”

It’s “turn or burn” and “you lie, you fry”

These people use gimmicks, come-ons and prizes to get people saved. “Your chance to get a free TV if you attend our church!”

Your question time

Let’s take a 15 minute break!

Session two: CULTIVATE and REAP

C.U.L.T.I.V.A.T.E.

Conversational Evangelism in nine steps:

Converse with God
Understand the world
Listen to THEIR story
Tell YOUR story
Invest in common ground
Value the culture
Ask spiritual questions
Tell HIS story
Expect God’s harvest

Converse with God

We must spend time with our _____. God speaks to us through the study of His Word and through _____

If we know the Word we can, God will help us _____ it and impart it. (John 14:26)

Prayer has been called “The _____ breath of the soul” and it produces a “bond of intimacy” with our Father

It is the _____ to all effective evangelism and it allows for “_____ appointments.”

Prayer not the _____ we can do, it is the _____ we can do

God’s Word on prayer

- Ephesians 6:18-20 *“Praying always with all prayer and supplication in the Spirit, and watching thereunto with all perseverance and supplication for all saints; And for me, that utterance may be given unto me, that I may open my mouth boldly, to make known the mystery of the gospel.”* (KJV)
- Colossians 4:2-4 *“Devote yourselves to prayer, being watchful and thankful. And pray for us, too, that God may open a door for our message, so that we may proclaim the mystery of Christ, for which I am in chains. Pray that I may proclaim it clearly.”* (NIV)

Understand the world

They are:

- _____ (2 Corinthians 4:3-4)
 - Held _____ by Satan (2 Timothy 2:26)
 - They are spiritually _____ (Ephesians 2:1)
- World's idea of success: pleasure, power, and prosperity

Listen to their story

Everybody needs some to take the time to listen to their story because everybody has a story to tell. They will tell stories of how their life has been (good or bad and sick or well). They will tell you what they think of God. We must take the time to listen.

Listen and _____ have the same letters!

- The art of listening.
 - It is _____ and a courtesy to others
 - Helps _____ where others are coming from in their thinking
 - Earns the right to be _____
 - In order to understand you must _____
 - Learn to listen for more than _____ (the “third ear”)

Scriptures: Proverbs 18: 2, 13 and James 1:19

- How to be a better listener
 - Show genuine _____
 - Be courteous
 - Communicate _____
 - Be _____
 - Focus attention

- Silent witnessing

Smile
Open expression
Forward lean
Touch
Eye contact
Nod

Tell your story

- Share your _____ testimony
 - Tell what Christ has done for you
- The power of testimony
 - Used in the _____ world
 - Think of all the commercials using “satisfied customers”
- Your testimony is an evangelistic _____
 - You are a “_____ epistle”
 - Sharing your testimony is a way to witness when all others fail
 - You know firsthand what Jesus has done for you

- Three elements:
 - _____ : Simply tell what your life was like before you surrendered to Christ
 - _____ : How did you come to salvation in Jesus?
 - _____ : How has your life in Christ made a difference?

Invest in common ground

Commitment to common ground

- List _____ people you know that are lost
 - Determine some common ground activities
 - Pray and pick the best possibility for each one
- Make up an “evangelism worksheet” - make columns for:
 - Name of person
 - Common ground activity
 - Target date (when you make first contact)
 - Invitation date (when you get them involved)
 - Salvation date (when the person received Christ)

Value the culture

Christ’s _____ of evangelism

Jesus had no set or stereotyped methods because He knew how people, hearing the same information, could react in different ways

- Keeping the message the same, yet treating people differently, requires the maintaining of certain principles in every situation.
- By showing a basic respect for people and their differences, yet showing them love, Jesus was able to win them over
- Obstacles can be _____ when we understand the principles

Three principles of evangelism (used by our Lord Jesus):

_____ : Jesus dealt with each person as a unique creation of God

_____ : Jesus revealed a profound regard for human personality

_____ : Jesus ministered to rich and poor, educated and not so educated

Ask spiritual questions

- How would you describe your relationship with God?
- At what point are you in your spiritual pursuits?
- If you were God, what requirements would you make for people to go to Heaven?
- If you were standing before the gate of Heaven and God said, “Why should I let you into Heaven?” what would you say?

Tell His story

Share the gospel—a simple four point outline of the gospel presentation

God's position

- God loves man and wants to have fellowship with him. The best-known, most quoted scripture in the Bible assures us that He loved us so much that He sent His only Son to die for our sins (John 3:16). If we accept that, He will restore that which we lost through Adam.
- God's is perfect and cannot violate His character. His character and holiness will not allow Him to lower His standards. This leaves us with a dilemma that is impossible to solve—unholy people standing before a Holy God.

Man's condition

- All people have sinned and fallen short of God's standard (Romans 3:23).
- Some people do live better lives than others. If we were all swimmers who want to swim to Hawaii, some won't get far at all while others may go for many miles. The truth is none will make it to Hawaii. All will fall way short of the goal. This is similar to trying to provide for our own salvation. It is pride working at its peak that allows us to think we can get there by our own plan or action.

God's provision

- Jesus Christ, being God, paid the penalty for our sins by dying on the Cross as our substitute. He made it possible for us to have a personal relationship with Him by offering Himself, the perfect sacrifice, in exchange for our sins.

He made Him who knew no sin to be sin on our behalf, that we might become the righteousness of God in Him (2 Corinthians 5:21).

- He made it possible for man to have a personal relationship with God through His shed blood

Man's decision

- We have established who God is and what He is able to provide. We have shown what man needs and what he cannot provide. We have looked into the provision God has made available for us, and now we face that decision. We must ask the question: "What are you going to do with the information that you have?"
- All anyone must do is place his or her trust in Christ and accept His death as necessary and sufficient payment for sin. This satisfies God's requirement of perfection and establishes His desired eternal relationship with man.
- By believing on the Lord, mankind experiences forgiveness of sin. A life-changing decision is needed to change a life.

Suggestions for learning the gospel presentation

- _____ the outline, scriptures, illustrations and commitment prayer
- Practice by _____
- Practice with a _____
- Be natural and _____

Explain the commitment

This is the process of **providing a careful explanation of the main points of the gospel** that allows the recipient to have a thorough understanding of what is involved in accepting Christ.

- At this point, make sure they know that commitment requires a decision that they must make to turn their lives over to our Lord Jesus

R.E.A.P

Review the _____

- God's position - love, perfection
- Man's condition - sin, separation from God
- God's provision - Jesus; God in the flesh died for us
- Man's decision - trust in Christ, believe in faith

(See the review below with illustrations included)

Examine their _____

- Never argue
- Don't panic
- Agree
- Reason
- Close

Ask for a _____

- Ask the "qualifying question": *Does what I have told you make sense?*
- Ask the "salvation question": *Is there any reason why you cannot make Jesus the Lord of your life right now?*
- Pray _____ them and _____ them
- Share the _____ of salvation

Sample prayer of salvation

Dear Jesus,

I admit that I am a sinner and I understand that my sin separates me from you. I believe that you, being God, paid the penalty for all my sins when You died on the cross.

I now receive You as my Savior. Thank you for loving me and giving me the gift of eternal life. In Your Name, Amen

Proceed to _____

- Take the initiative—set up a date and time to meet
- Be available—the new believer has many needs
- Be prepared—in the presentation of biblical truths
- Be an example—let the new believer see Christ in you

Review of the gospel outline (with illustrations)

God's position:

Love – God says...

I know what you look like. I know your past. I know your future. I know your thoughts, even those you try persistently to hide. And you know what? I love you because you're mine.

Perfection- *man's inability to make it into heaven*

One drop of dye in a swimming pool full of clear water would not change the color as far as we are concerned, but if perfection is the standard, as minuscule as that would be, it would be unacceptable.

Man's condition:

Sinner – 24-hour thought camera

Many people do not realize the extent of their sinful nature. Pose this question to them: "What if there was a 'thought camera' in your brain and it recorded every thought they have had in the last 24-hour period, would they want us to see the recording?"

Spiritual death – Sin always separates

Do you remember when you were a disobedient child and your mother said, "When your father comes home, he is going to spank you!" Do you ever remember trying to hide from him when He came home? This is what many are trying to do today: hide from God.

God's provision:

State of California vs. Goldstein. A young man by the name of Goldstein was charged with drunken driving, and the judge who was to hear his case was his father. His father had a reputation as the "hanging judge" always giving out the full penalty for an offense. Questions were raised. "Will the 'hanging judge' hang his own son? The day of the trial, the judge asked his son how he pled. "Guilty, your honor." The judge then proceeded to give him the maximum fine of \$5,000. He then rose from behind the bench and removed his judiciary robe and came down and stood next to his son, and said, "I am a just judge and require the full demands of the law for your offense, but I'm also your father and I am going to pay the penalty for you." With that he reached into his pocket and pulled out a \$5,000 check. In this substitutionary setting, justice is served and love is manifested. This is what Jesus did for us!

Man's decision:

On the top of a hill in a Midwestern state stands a courthouse so situated that raindrops fall from its roof into two different oceans. On one side of the roof they travel by way of the Great Lakes into the Atlantic, while drops landing on the opposite side find their way through the Ohio and Mississippi rivers to the Gulf of Mexico. Just a breath of wind one way or the other may determine whether a single raindrop will end up in the Gulf or in the Atlantic. One single decision is enough to determine man's destiny, either heaven or hell. Here we can ask the prospect: "Have you made the right decision?"

Closing thought: Expect God to do His part

Paul said, *"I planted, Apollos watered, but God is causing the growth."*

Common Objections to the Gospel

Here are common objections that you may have thrown at you during the process of attempting to share the gospel message. Scriptures are provided with most of the objections in order that you will have a Biblically based response to the objection.

How do you know God exists?

Are miracles possible?

Isn't religion just a crutch?

Is the Bible reliable?

Is Jesus the only way to God

Can good deeds get you to heaven

Do you get to heaven by just “believing”?

Can anyone be sure about heaven?

What about the hypocrites?

If God is a loving God, why do the innocent suffer?

How could a loving God send anyone to hell?

“I’ve been a good person, better than some Christians I know!”

How could God allow disease, poverty, famine, etc.?

I need to get my life cleaned up first!

I'm not ready now. I will come to Christ later.

I would have to give up too much!
